Lincoln University Dairy Farm — Budget vs Actual 2006 -07

		Budget				Actual	Difference
Milksolids		$ 4.05	1,850/ha	298,775	274,965	1,703/ha	-23,810
year ending 30 June		2007		2006/07	2006/07		
Income		$		c/kgMS	c/kgMS		
Milk Income	94%	1,210,039		4.05	4.404	1,211,003	964
Stock Sales	6%	71,281		0.24	0.34	92,472	21,191
Other Income	1%	8,840		0.03	0.03	8840	0
Total Income	100%	1,290,160		4.32	4.77	1,312,315	22,155
Stock Purchases		17,500				-	-17,500
Income Less Stock Purchases		1,272,660				1,312,315	39,655

Expenses	$	$/cow	2006/07 c/kgMS	2006/07 c/kgMS	$		% change in expense
Administration	27,700	41	0.09	0.09	24,093	3,607	-15%
Animal Health	34,660	51	0.12	0.14	38,652	-3,992	10%
Breeding Expenses	28,480	42	0.10	0.13	35,933	-7,453	21%
Electricity	13,464	20	0.05	0.07	17,980	-4,516	25%
Employment	194,731	286	0.65	0.68	186,791	7,940	-4%
Feed & Grazing, & Runoff	213,804	314	0.72	0.84	230,726	-16,922	7%
Fertiliser & Lime	68,905	101	0.23	0.25	68,096	809	-1%
Freight & Cartage	6,500	10	0.02	0.01	3,056	3,444	-113%
Irrigation Costs	64,013	94	0.21	0.19	51,246	12,767	-25%
Rates & Insurance	13,914	20	0.05	0.05	13,914	-1	0%
Regrassing	7,258	11	0.02	0.05	14,689	-7,431	51%
Maintenance and Repairs	43,550	64	0.15	0.16	43,288	262	-1%
Runoff Net Cost *(reported in "Feed" above)*	18,265	27	0.06	0.09	24,929	-6,664	27%
Shed Expenses	11,100	16	0.04	0.03	7,666	3,434	-45%
Vehicle Expenses	22,200	33	0.07	0.12	33,506	-11,306	34%
Weed & Pest	1,938	3	0.01	0.00	919	1,019	-111%
			-			0	
Farm Working Expenses	**752,217**	**1043**	**2.52**	**2.80**	**770,554**	**-18,337**	**2.4%**
Loan Interest	-						
Overdraft int	-						
Depreciation est	94,666				94,666		
Income Result before tax & Capital	**425,777**	*(ie = EBIT)*			**447,095**	**21,318**	
	2,636/ha				**2,768/ha**	**132/ha**	
Capital Changes							
Shares paid in July following each season	54,448				-		
Capital Improvements & Purchases	125,294				106,530		
Principal	-						
Vehicles	-				-		
Total Capital changes	179,742				106,530		
End of year Result including dep.	**246,035**				**340,565**		
		after capital & depreciation added back					
End of year result (Cash)	**520,443**				**541,761**		
							Last season
Total MS	**298,775**				**274,965**		**286,115**
S quo $/kgms	$ 4.05						

Capital		**Jun-07**	*change ($)*	*% change*	*% of total gain*	*Jun-06*
Land		4,201,019	66,619	*1.6%*	*80%*	4,134,400
$34,000/ha for 1250/ha plus additional shares (84240 kgMS) for production over 1250/ha						
Fonterra Shares owne	$6.79	1,867,012	-55681	*-2.9%*	*-67%*	1,922,693
Cows		708,500	42,900	*6.4%*	*52%*	*665,600*
R2		180,000	- 33,400	*-15.7%*	*-40%*	*213,400*
R1		119,700	- 12,300	*-9.3%*	*-15%*	*132,000*
Plant/Mach		125,000	-	*0.0%*	*0%*	125,000
Fonterra Shares sold		74,928	74,928		*90%*	
Total debt Inc. Current A/c on June1		-				
Total Capital		**7,276,159**	***83,066***	***1.2%***		**7,193,093**
change in capital for the 12 months		***83,066***	*increase in capital*			

	Budget	***Actual @ 4.05***	***Actual***	***Actual***	***Actual***
	2006/07	**2006/07**	**2006/07**	**2005/06**	**2004/05**
Analysis	***$4.05***	***$4.05***	***$4.40***	**$4.07**	**$4.56**
Return on Assets B4 Tax & Int	**5.9%**	***5.3%***	**6.2%**	**5.5%**	**6.9%**
Expenses%GFI	**59%**	***62%***	**59%**	**62%**	**58%**
EBIT/ha	**$2,636**	***$2,366***	**$2,768**	**$2,357**	**$2,768**
cost per kg MS	**$2.52**	**$2.80**	**$2.80**	**$2.68**	**$2.64**